

Mercer SOW - revision

Midyear revision to better reflect the current enrollment within the plans offered by the Trust.

Original signed in June 2015 - \$25,000 for consultant Meetings (*preparation for and attendance at Trust meetings, participate in medical carrier annual or bi-annual cost and utilization meetings and project management*) was on a cost basis.

Revised December 2015 - \$25,000 will be covered by commissions received by Mercer from the carriers.

| 2014-2015 Estimated Budget | 2014-2015 YTD Actual through April (10 months) | Core Consulting Services | 2015-2016 Estimated Budget |
|--|---|---|--|
| \$35,000 | \$93,212 actual charges | General Administration: <ul style="list-style-type: none"> District questions Benefit Clarifications Carrier Follow-up Appeal Research Problem Resolution Monitor Performance Guarantees | \$35,000 |
| \$30,000 (covered by commis- sions) | \$30,975 commissions received | Renewals/Carrier Relations: <ul style="list-style-type: none"> Evaluate Cost Containment Negotiate Preferred Rates and Contract Terms Renewal Rate Analysis Create Renewal Report | \$30,000 (covered by commis- sions) |
| \$25,000 | Included in actual charges above | Consultant Meetings: <ul style="list-style-type: none"> Preparation for and Attendance at Trust Meetings Participate in medical carrier annual or bi-annual cost and utilization meetings Project Management | \$25,000 |
| \$25,000 | Included in actual charges above | Financial Services: <ul style="list-style-type: none"> Benefit Cost Impact Cost and Contribution Calculations Prepare Premium and COBRA Rate Calculations Prepare and provide regular experience reporting for insured medical and vision plans | \$25,000 |
| \$10,000 (covered by commis- sions) | Included in commissions received above | Plan Review: <ul style="list-style-type: none"> Contract Review Benefit Summary Review Compliance Reviews | \$10,000 (covered by commis- sions) |
| \$125,000 | \$124,187 | Total | \$125,000 |

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